

Name \_\_\_\_\_ Date Entered \_\_\_\_\_ Advisor \_\_\_\_\_

## MINORS

Revised 5/2009 (posted 5/21/2009)

### ACCOUNTING – 22 Semester Hours

Courses Required for Accounting Minor

- \_\_\_\_\_ ACCT 201 Acct Principles I
- \_\_\_\_\_ ACCT 202 Acct Principles II
- \_\_\_\_\_ ACCT 203 Financial Accounting Lab
- \_\_\_\_\_ ACCT 303 Intermediate Accounting I
- \_\_\_\_\_ ACCT 311 Income Tax Procedure I
- \_\_\_\_\_ ACCT 315 Cost Accounting
- \_\_\_\_\_ ACCT 415 Auditing Theory and Practice
- \_\_\_\_\_ BLAW 263 Legal Environment of Business

### BUSINESS ADMINISTRATION – 18 Semester Hours)

**(FOR NON-COLLEGE OF BUSINESS MAJORS ONLY)**

Courses Required for Business Administration Minor:

- \_\_\_\_\_ ACCT 201 Accounting Principles I
- \_\_\_\_\_ ACCT 202 Accounting Principles II
- \_\_\_\_\_ BLAW 263 Legal Environment of Business
- \_\_\_\_\_ FIN 201 Fundamentals of Finance
- \_\_\_\_\_ MKTG 201 Introduction to Marketing
- \_\_\_\_\_ MNGT 201 Survey of Management

### COMPUTER INFORMATION SYSTEMS

18 Semester Hours

Courses Required for a Computer Information Systems Minor:

- \_\_\_\_\_ CIS 111 Introduction to Computer Information Systems
- \_\_\_\_\_ CIS 261 Advanced Microcomputer Applications
- \_\_\_\_\_ CS 288 Microcomputer-Based Programming  
(Visual Basic)
- \_\_\_\_\_ CIS 315 Management Information Systems
- \_\_\_\_\_ CIS 375 Systems Analysis and Design
- \_\_\_\_\_ CS 388 Advanced Microcomputer-Based Programming  
(Visual Basic)

### ECONOMICS – 21 Semester Hours

Courses Required for Economics Minor:

- \_\_\_\_\_ ECON 208 Microeconomics (3hrs)
- \_\_\_\_\_ ECON 209 Macroeconomics (3hrs)
- \_\_\_\_\_ ECON 265 Elementary Statistics (3hrs)
- \_\_\_\_\_ ECON 308 Intermediate Microeconomic Theory (3hrs)

Two Economics Electives from any 300/400 level economics courses (6hrs)

### COMPUTER SCIENCE – 18 Semester Hours

Courses Required for a Computer Science Minor:

- \_\_\_\_\_ CS 201 Object-Oriented Programming
- \_\_\_\_\_ CS 215 Discrete Structures for Computer Science
- \_\_\_\_\_ CS 301 Object-Oriented Design and Methodology
- \_\_\_\_\_ CS 379 Programming Languages

Two Electives from the following:

- \_\_\_\_\_ CS 300/400 level class
- \_\_\_\_\_ CIS 375 Systems Analysis and Design
- \_\_\_\_\_ CIS 377 Introduction to Data Base Concepts
- \_\_\_\_\_ CIS 476 Intro to Fourth Generation Languages
- \_\_\_\_\_ ENGR 241 Digital Logic
- \_\_\_\_\_ ENGR 347 Microcomputer Engineering
- \_\_\_\_\_ MATH 437 Numerical Methods

### ENTREPRENEURSHIP – 18 Semester Hours

**(Coming in Fall 2010)**

Courses Required for a Entrepreneurship Minor:

- \_\_\_\_\_ MNGT 352 Entrepreneurship Ideation and Innovation
- \_\_\_\_\_ MNGT 353 Entrepreneurship Feasibility Analysis
- \_\_\_\_\_ MNGT 354 Small Business and Entrepreneurship

Directed Electives – 9 hours

## Marketing, Management and Finance Minor on Reverse Side

COLLEGE OF BUSINESS, UNIVERSITY OF SOUTHERN INDIANA, EVANSVILLE, IN 47712

### MARKETING – 18 Semester Hours

- \_\_\_\_\_ ECON 175 Fundamentals of Economics (or ECON 208 or 209\*)
- \_\_\_\_\_ MKTG 201 Introduction to Marketing (or MKTG 305\*)
- \_\_\_\_\_ MNGT 201 Survey of Management (or MNGT 305\*)

Three Marketing Electives from the following list:

- \_\_\_\_\_ MKTG 313 Services Marketing\*
- \_\_\_\_\_ MKTG 332 Consumer Behavior\*
- \_\_\_\_\_ MKTG 334 Promotional Strategy\*
- \_\_\_\_\_ MKTG 342 Business and Industrial Marketing\*
- \_\_\_\_\_ MKTG 343 Marketing of Leisure and Tourism\*
- \_\_\_\_\_ MKTG 344 Professional Selling and Sales Management\*
- \_\_\_\_\_ MKTG 355 Interactive Marketing\*
- \_\_\_\_\_ MKTG 447 Retailing Policy and Management\*
- \_\_\_\_\_ MKTG 461 Seminar in Integrated Marketing Communications\*

### MANAGEMENT – 18 Semester Hours

- \_\_\_\_\_ ECON 175 Fundamentals of Economics (or ECON 208 or 209\*)
- \_\_\_\_\_ MNGT 201 Introduction to Management (or MNGT 305\*)
- \_\_\_\_\_ MKTG 201 Introduction to Marketing (or MKTG 305\*)

Three Management Electives from the following list:

- \_\_\_\_\_ MNGT 315 Organization and Management Development\*
- \_\_\_\_\_ MNGT 341 Human Resource Management\*
- \_\_\_\_\_ MNGT 354 Small Business and Entrepreneurship\*
- \_\_\_\_\_ MNGT 355 Supply Chain Management\*
- \_\_\_\_\_ MNGT 361 Business Environmental Factors\*
- \_\_\_\_\_ MNGT 408 Collective Bargaining and Industrial Relations\*
- \_\_\_\_\_ MNGT 441 Wage and Salary Administration\*
- \_\_\_\_\_ MNGT 443 Organization Theory and Design\*
- \_\_\_\_\_ MNGT 444 Managing Diversity in Organizations\*
- \_\_\_\_\_ MNGT 445 International Business\*
- \_\_\_\_\_ MNGT 446 Principles of Quality Management\*
- \_\_\_\_\_ MNGT 455 Small Business Consulting\*

### FINANCE – 18 Semester Hours

- \_\_\_\_\_ FIN 305 Business Finance
- \_\_\_\_\_ FIN 361 Financial Institutions OR  
ECON 361 Money and Banking
- \_\_\_\_\_ FIN 433 Principles of Investment

Choose 9 hours from the following courses  
at least 3 hours must be a FINANCE course:

- \_\_\_\_\_ FIN 335 Entrepreneurial Finance
- \_\_\_\_\_ FIN 341 Risk and Insurance
- \_\_\_\_\_ FIN 343 International Finance
- \_\_\_\_\_ FIN 345 Real Estate Principles
- \_\_\_\_\_ FIN 355 E-Business Security, Controls
- \_\_\_\_\_ FIN 461 Financial Management
- \_\_\_\_\_ FIN 481 Seminar in Finance
- \_\_\_\_\_ ECON 308 Intermediate Microeconomic Theory
- \_\_\_\_\_ ECON 309 Intermediate Macroeconomic Theory
- \_\_\_\_\_ ECON 331 Public Finance
- \_\_\_\_\_ ECON 365 Intermediate Statistics
- \_\_\_\_\_ ECON 472 Econometrics
- \_\_\_\_\_ MKTG 313 Services Marketing
- \_\_\_\_\_ DSCI 351 Intro to Operations Research
- \_\_\_\_\_ ACCT 303 Intermediate Accounting I

**\*PREREQUISITES:**

ACCT 201: CIS 151 or CIS 261, MATH 111 and must have completed at least 24 semester hours

ECON 208: MATH 111, Sophomore Standing

ECON 209: MATH 111, Sophomore Standing

FIN 305: ACCT 201, 202, ECON 265, ECON 208, 209, MATH 215

MKTG/MNGT 305: ACCT 201, 202\*\*, ECON 208, 209\*\*, PSY 201, Junior Standing

MNGT 315: MNGT 201 or 305

MNGT 341: MNGT 201 or 305

MNGT 352: Junior Standing

MNGT 353: MNGT 352

MNGT 354: Consent of Instructor

MNGT 355: CIS 255 and MNGT 305

MNGT 361: MNGT 201 or 305

MNGT 408: MNGT 201 or 305

MNGT 441: MNGT 201 or 305

MNGT 443: MNGT 305, MNGT 315 recommended

MNGT 444: MNGT 201 or 305

MNGT 445: ECON 241, MNGT 305, MKTG 305, FIN 305

MNGT 446: ECON 265 or equivalent and MNGT 305

MNGT 455: MNGT 305, FIN 305, MKTG 305, senior standing and consent of instructor

MKTG 313: MKTG 201 or 305

MKTG 332: MKTG 201 or 305

MKTG 334: MKTG 201 or 305

MKTG 343: MKTG 201 or 305

MKTG 344: MKTG 201 or 305

MKTG 447: MKTG 201 or 305

MKTG 461: 6 hours from ADV 241, PRL. 261, MKG 201 or 305, senior standing

MKTG 471: MKTG 201 or 305

\*\* may be taken concurrently with MKTG 305, MNGT 305